

voalté

# Incubating an Industry: Healthy Communications

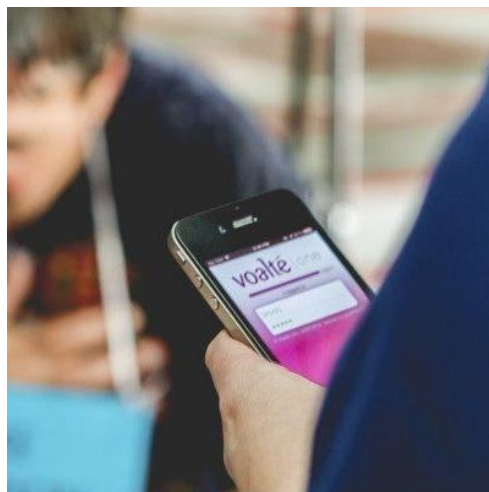


Controlling Investor



## Voalte's Vision

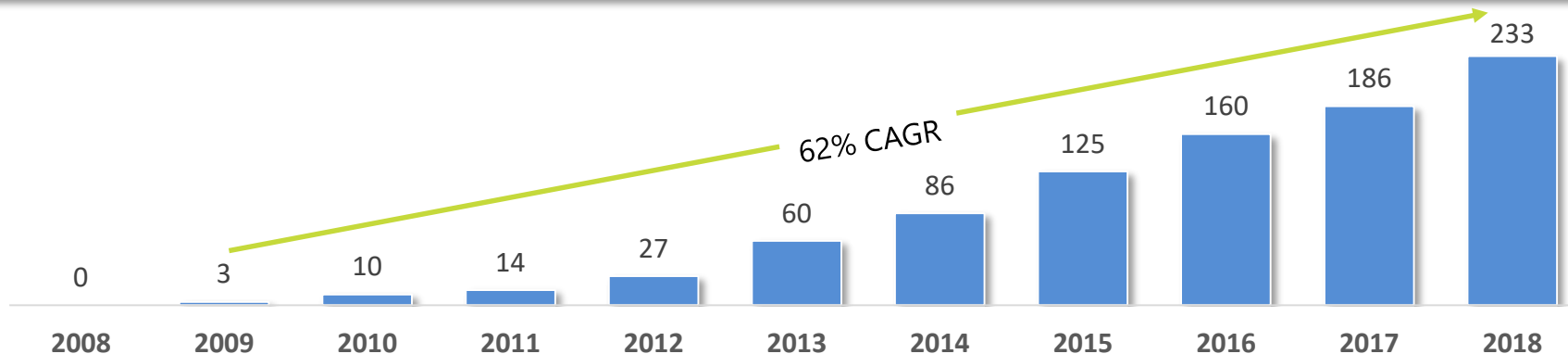
Competent, instant, HIPAA compliant critical communications for safer, better patient outcomes at lower costs.



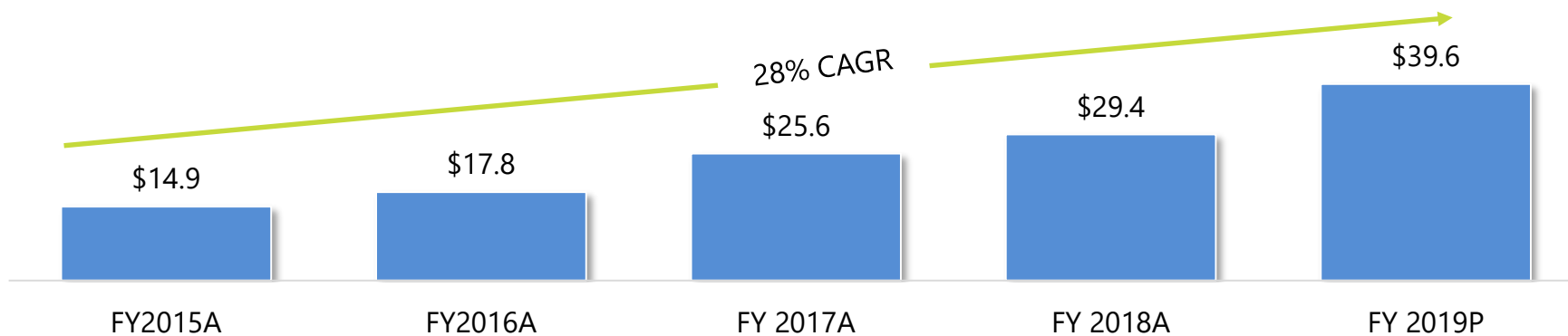


# High Growth Performance

Customer Count



Total Revenue



Note: \$ in millions. Fiscal year ended March 31. FY 2017A results have been audited. FY 2018A audit currently in process. Includes actual performance for 1Q19.

- ❖ **Leading Mobile Communication Platform Dedicated To Healthcare**
  - ❖ Voalte develops **smartphone solutions** that simplify **caregiver communication, improve patient outcomes** and **increase staff satisfaction** by connecting providers across the enterprise. At the core of the platform is a powerful, dynamic directory that enables quickly and efficiently locating the right person immediately.
  - ❖ Modern and **extensible technology platform** and **differentiated deployment services**
  - ❖ Partnerships with **leading smartphone manufacturers**. Supports Android & iOS (shared and BYOD) and seamlessly integrates with Apple's VPP and DEP Programs. Strong Partnership with Apple and Zebra.
- ❖ **KLAS Leader 3 Years in a Row and the Highest Rated Enterprise Clinical Communications Vendor**
  - ❖ Platform is proven to provide the **highest level** of customer satisfaction year over year
- ❖ **Industry Leading Growth Enterprise**
  - ❖ **Leading Customer Base: 5 of the top 10** U.S. health systems rely on Voalte to solve their mobile communication challenges
  - ❖ **More than 200 hospitals** utilize Voalte's smartphone solutions with huge growth opportunity from expansion of current and new customers with multiple use cases supported

KLAS Industry Leader

Leading Organic Platform Functionality Aligned with Market Opportunity

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2018

Excellent customer retention satisfaction  
Decision Insights Secure Communication

2017

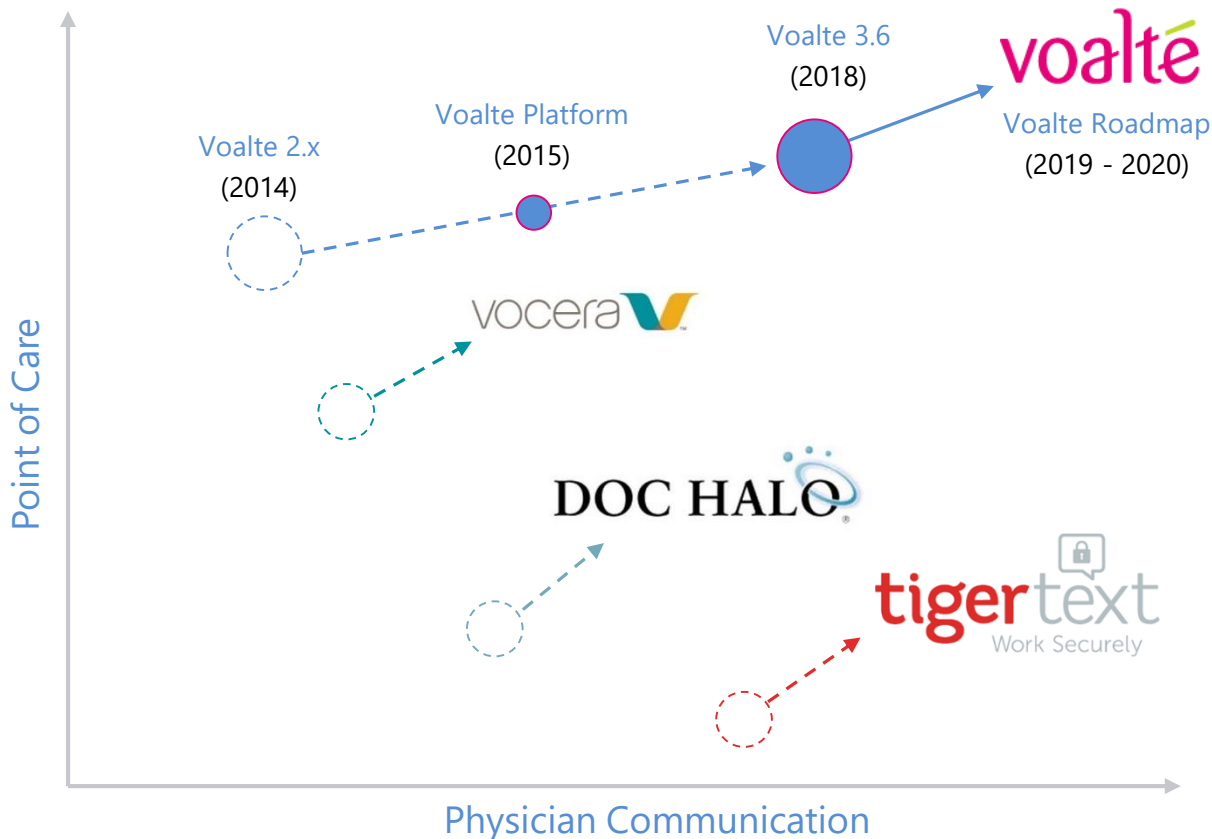
Category Leader in Best in KLAS:  
Software & Services Report for Secure  
Communications Platform

2016

Top Platform Vendor for Improved  
Care Team Communication

2015

Most Robust Interfacing: KLAS Secure  
Messaging Report



208

Customers



100 MILLION+

Text Messages Sent in 2018



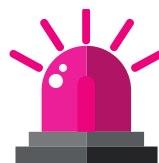
220,000+

Voalte Users



84,000+

Active Devices



40 MILLION+

Alarms Received

20 MILLION+

Calls Made



# 5 of Top 10 U.S. News Best Hospitals have Standardized on Voalte



## Best Hospitals Honor Roll and Overview

1. Mayo Clinic, Rochester, Minnesota
2. Cleveland Clinic
3. **voalte** John Hopkins Hospital, Baltimore
4. **voalte** Massachusetts General Hospital, Boston
5. University of Michigan Hospitals, Ann Arbor
6. **voalte** UCSF Medical Center, San Francisco
7. UCLA Medical Center, Los Angeles
8. **voalte** Cedars-Sinai Medical Center, Los Angeles
9. **voalte** Stanford Health Care – Stanford Hospital
10. New York – Presbyterian Hospital, New York

## Voalte Users Love the Platform



MASSACHUSETTS  
GENERAL HOSPITAL

*"New technology is necessary, but not sufficient. A strong partnership from the start between IS, department leadership and Voalte is essential and a constant focus on improving the process is a key driver."*

- Jennifer Lassonde (Sr. Project Specialist)

## UCSF Medical Center

*"After evaluating the success of Voalte at our Mission Bay campus and comparing solutions from other leading healthcare communication vendors, we concluded that Voalte was the best choice for efficient healthcare team communication across the entire system."*

- Heidi Collins (VP of Clinical Systems)



CEDARS-SINAI

*"Choosing the Voalte solution is in alignment with Cedar-Sinai's dedication to incorporate state-of-the-art technology to increase efficiencies, improve patient safety and keep nurses and clinicians continuously connected throughout the hospital's units."*

- Darren Dworkin (VP of Enterprise Systems, CIO)

Platform is an enterprise-grade foundation for all current and future products and integrations that empowers healthcare professionals to seamlessly and easily collaborate to deliver the best, efficient care.

## Voalte's Best-In-Class Solutions



### Collaboration Solutions

Voalte One  
Voalte Me  
Voalte Messenger

+



### Analytics Solutions

Voalte Insight  
Voalte Reporting  
Database

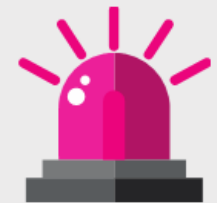
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### Management Solutions

Voalte Admin  
Voalte Connect

+



### Integration Solutions

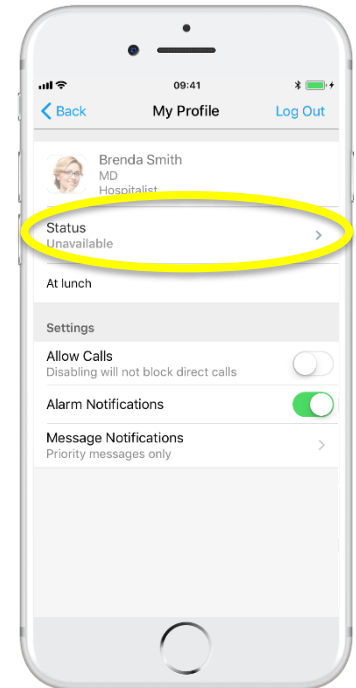
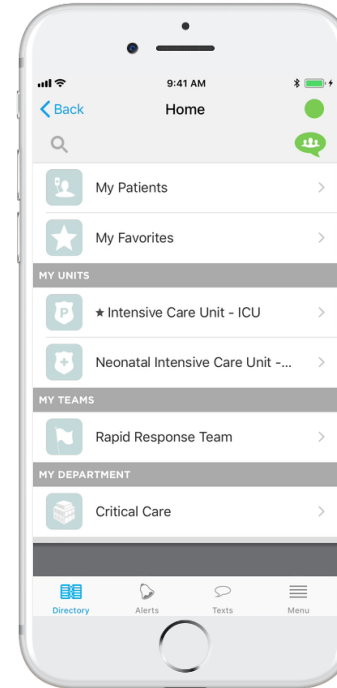
Alert Integration  
Gateway  
APIs & SDKs



Continue to Expand Voalte Me Feature Set In Line with Evolving Physician Requirements

- ❖ **Physician Scheduling**
  - Hospitals using Lightning Bolt can integrate the scheduling tool with Voalte Platform™
  - Users can access schedules by tapping On-Call Schedule
  - By tapping a name on the schedule, Voalte One and Voalte Me users can see the on-call staff member’s profile
  
- ❖ **Voalte Me Enrollment Manager**
  - The Enrollment Manager lets Voalte Admin users manage the enrollment process for new and existing Voalte Me users with the following:
    - Send SMS invitations instead of email
    - Use deep link to install and configure
    - View the dashboard and reports to track invitation status
    - Address failures and resend invites
  
- ❖ **Voalte Me Unavailable Status**
  - Users can set their status to unavailable, making them appear offline to other users
  - Settings include:
    - Allow calls
    - Alarm notifications
    - Message notifications
  
- ❖ **Mute Conversation Notifications**
  - Users can mute notifications for 1-to-1 and group conversations
  - Priority messages override muted conversation notifications

### Physician Scheduling Module



Unavailable Status Module



# Expansive Client Base of Top Industry Leaders

Voalte has Implemented Solutions Across a Broad Cross Section of the Leading Hospitals in the U.S.

## ACADEMIC & RESEARCH CENTERS



## LARGE HEALTH SYSTEMS



## CHILDREN'S HOSPITALS



## REGIONAL HOSPITALS

